



IEA EBC Annex 75 Subtask D: Policy Instruments, Business Models & Stakeholder Dialogue

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Objective

- Give recommendations to policy makers and building owners about how they can influence the uptake of costeffective combinations of energy efficiency measures and renewable energy measures in building renovation at district level.
- Research approach:
 - Innovative local policy instruments (catalogue)
 - Emerging business models (catalogue)
 - Stakeholder research (in-depth interviews)
 - Guidelines

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Stakeholders

- > Different starting conditions in various countries/ regions/ municipalities
- > Different roles, influence, power and interest levels per stakeholder/ project

P. Policy actor	C. Client or beneficiary/ demand actor	F. Financing intermediary	E. Energy solution provider	R. Renovation solution provider	I. Other intermediaries
	o Private owner or assembly		o Distribution		o Federation of local authorities, suppliers,
o County council	thereof: Private owner,	o Investment	system	party,	contractors, architects, homeowners, renters,
o Provincial/	homeowner assembly,	fund operator	operator	o Urban planner	building owners, other:
regional government	housing cooperative or co-	 Real estate 	(DSO)	o Architect	o Trade organization
o Federal/ national	housing, other:	development	o Transmission	o Design team	o Not-for-profit organization
government body	o Housing association or	company	system	o General contractor	o Neighborhood interest association
o Other, namely:	company: Private housing	o Project	operator (TSO)	o Subcontractor	o Private actor contracted as intermediary
o Public agency or	actor or real estate	development	o Energy	o Supplier of products or	process actor: Neighborhood communication
institute: Innovation	company, public or social	company	supply	technologies	agent, business model developer, consultant,
agency, Energy	housing actor, semi-public or	o Building	company	o Supplier of concepts or	other:
agency, Public	mixed, other:	portfolio	o Energy	systems	o Other:
service, Educational		manager	service	o Facility manager	
institute, Research		o ESCO	provider	o Installer	
institute, Other:		o Other:	o Renewable	o One-stop-shop	
			energy	o Other:	
			company		
			o Heat grid		

- District action requires a collaboration of multiple types of stakeholders
- Municipalities can lead or facilitate development of common understanding and stakeholder dialogue

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Business models

- Various archetypes of business models (atomised, market intermediary, one-stop-shop or service contract) depending on the business model owner
- > Business approaches for energy renovation don't mix (yet) with those for energy supply
- > Growing complexity of business model when targeting geographical areas
- Complementary innovative business models & stakeholder collaboration are key to achieving district level action
- Growing support for service intermediaries and motivated cooperatives (sometimes excluded for funding options)

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Policy instruments

- Similarities and differences in perceived use, difficulty & easiness
- Different starting conditions in various countries/ regions/ municipalities
- Sticks: adapted permits, control of living conditions, carbon pricing schemes, requirements for sale and rent of municipal land,...
- Carrots: tax incentives, support for group purchases and cooperatives, coaching and unburdening of multiple homeowners at the same time,...
- Organizational instruments: strategy development, tactical plans, online and offline services and communication,..







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Recommendations



- Combine (developing) heat plans, (still largely missing) building stock renovation plans, and (emerging) climate management plans
- Create or use integrated supply, intermediaries and local networks; support combinations of innovative business
- Staff a consulting infrastructure and stakeholder dialogue in promising districts

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Thank you for your attention!

Contac

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